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COO & Executive Vice President
UniNet
723 Broadway Avenue
Holbrook, NY 11741 - USA

January 21, 2016

Good Afternoon Joe,

We've been working with UniNet to qualify the iColor 700 printer and I wanted to express my sincere appreciation for the tremendous effort that your Sales Manager, Karen Hughes, and your Product Manager, Javier Gonzalez, have demonstrated.

From the very beginning, Karen has gone above and beyond what would normally be expected to help us prove the printer's capabilities. And then with Javier's help, they were able to get us custom-printed labels within a few days - on our customized-media.

From my very first phone call to UniNet back in November, Karen has impressed me with her dedication, her commitment to the customer, and her attention to detail. Every time I speak with her I feel that she's only got one account – Industry Labels Co!! Wow – you have a great asset on your team! For every label crisis we've had, she's come through in a timely and professional manner. At the end of the day, I don't think we would have been able to meet our customer's requirements without her.

After working with Javier closely on this new printer, his many years of technical knowledge are very evident. I see that he, too, has great respect for the product and for your company - he truly represents UniNet very professionally!

We're very impressed with your team – Karen, Javier and the i700! We're getting great print quality and consistency – and that's after pushing the printer to its limits!! I look forward to continuing to work with all three of them!

Sincerely Yours,

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